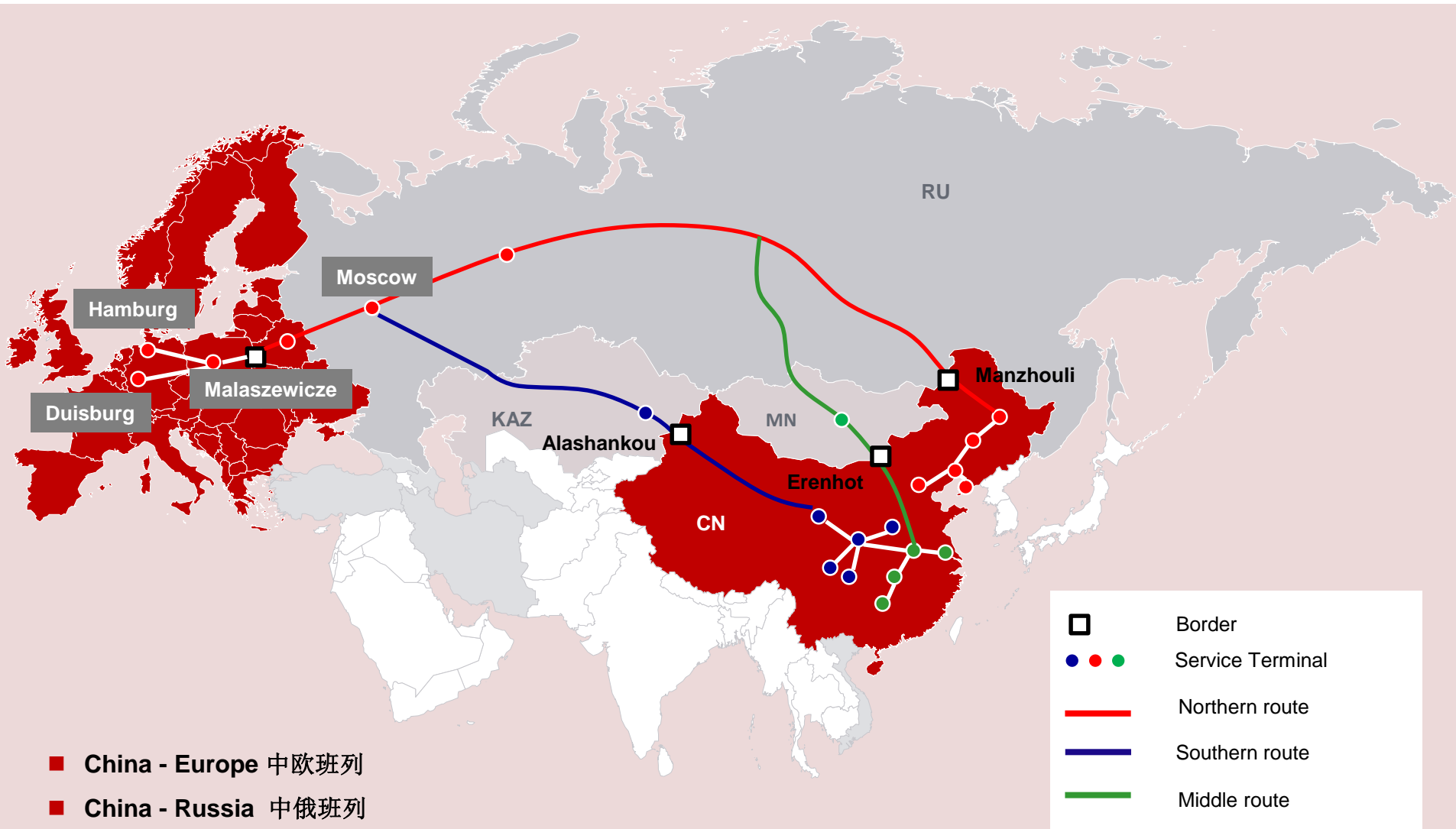
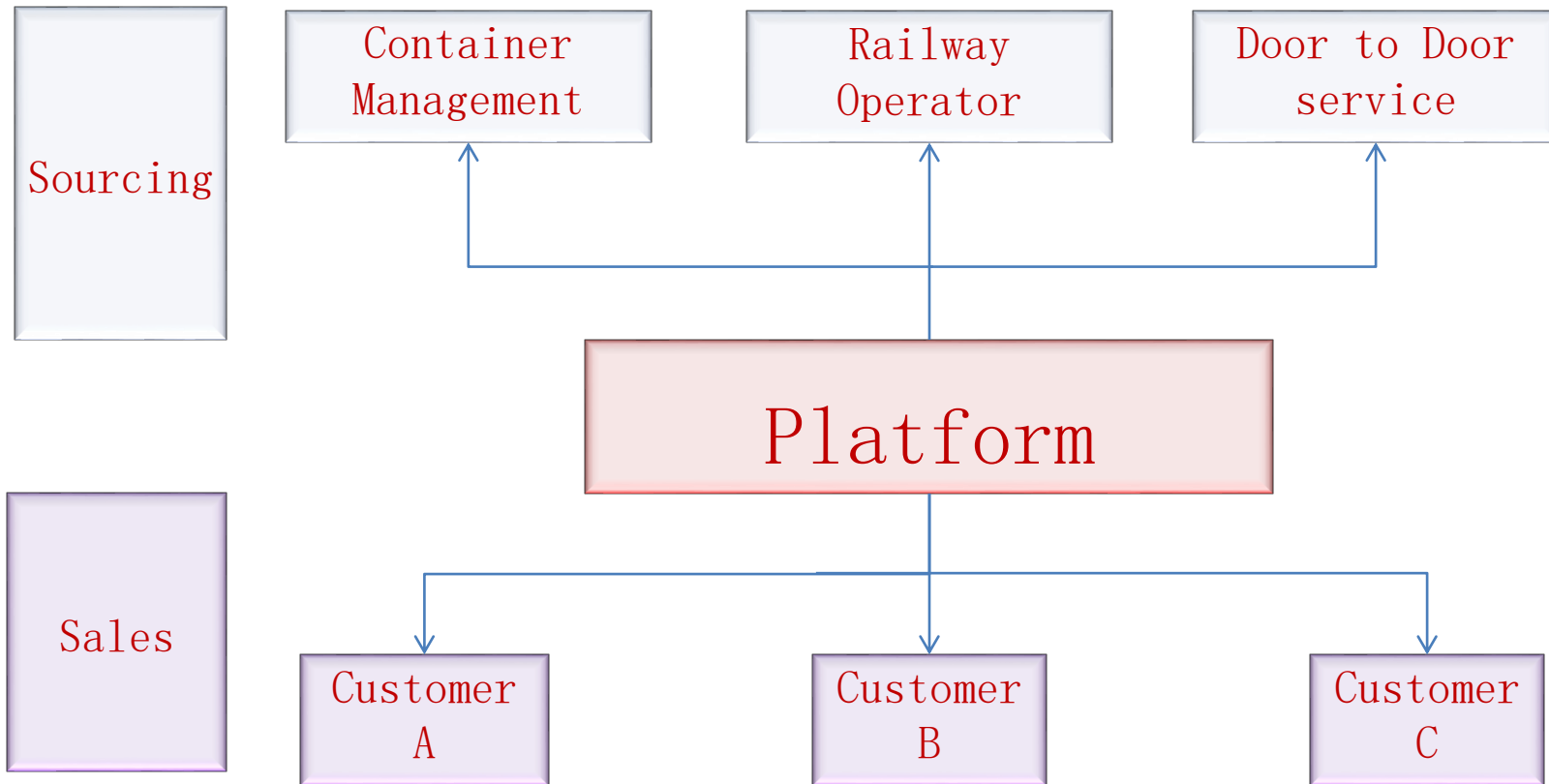




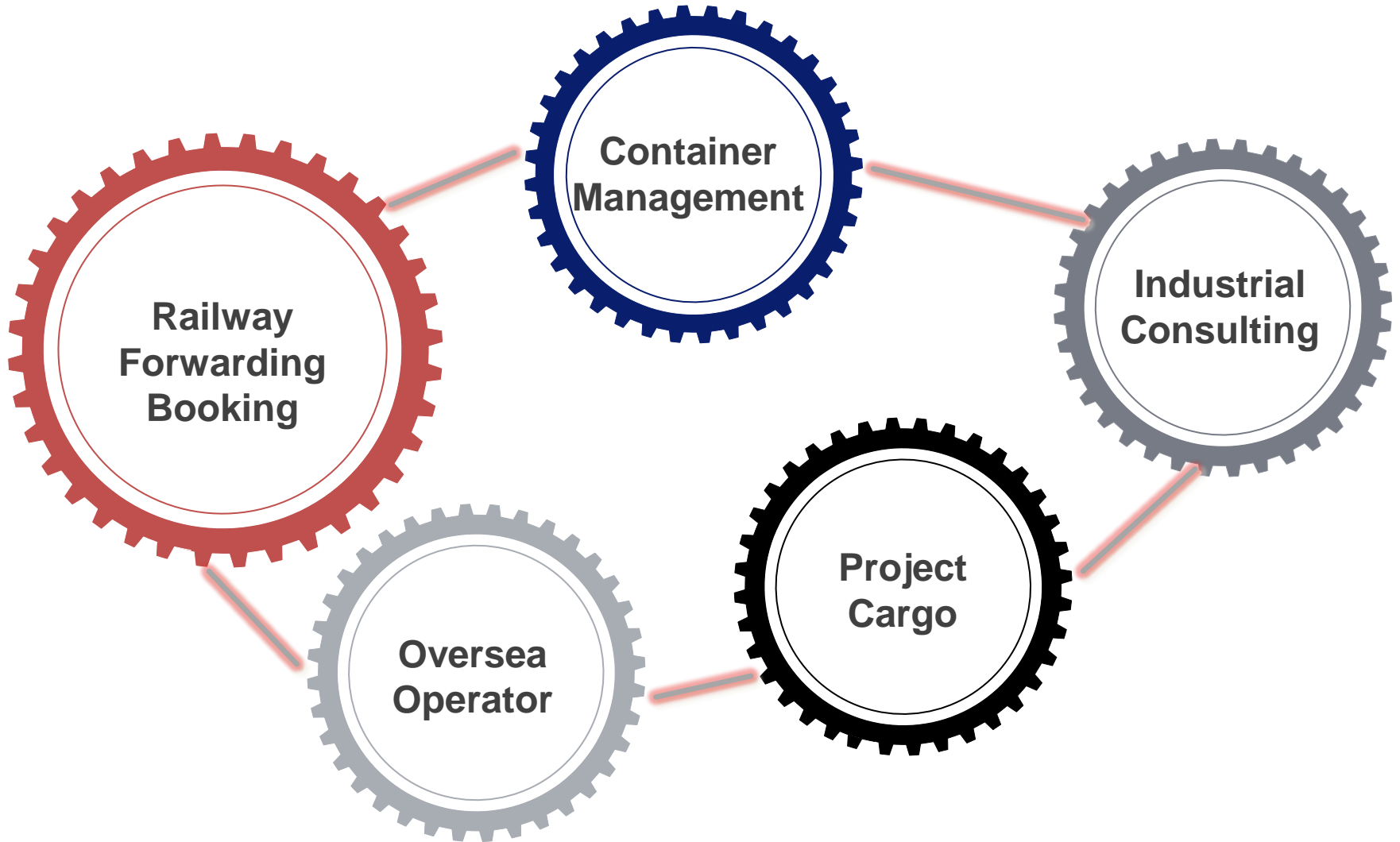
Problem of China-Europe Train System

Overview on Main Services and Routes





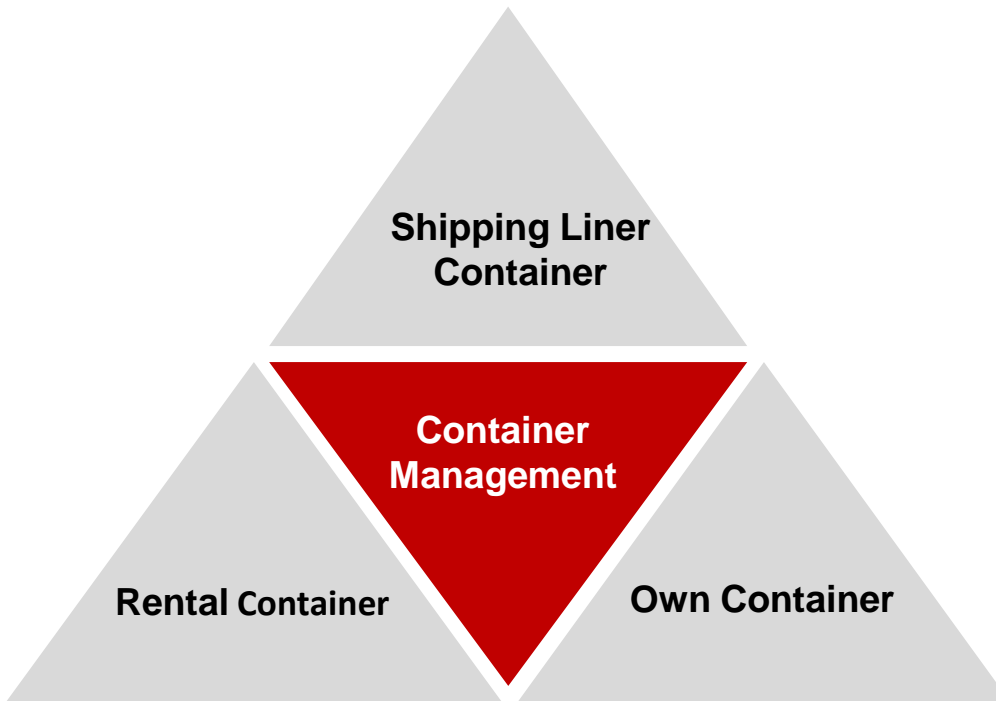
China-Europe Train System



Container Management

- **Problem**
 - Lack of equipment in peak season even in hinterland city such as Chongqing, Chengdu, Wuhan, Changsha
 - Cost is not steady
 - Lot of customer need to fix rate by quarter or annual
 - It is difficult to get picture of equipment information in one page

Container Management Solution- to optimize



Comprehensive Container Management for Block Train

- Container solution providing to multi- block train owner
- Multi depot for container pick up and drop off



■ Container Pickup & Return Depot

Dalian, Tianjin, Qingdao, Shanghai, Ningbo, Xiamen, Shenzhen, Guangzhou, Changsha, Wuhan, Chongqing



■ Container Pickup & Return Depot

Moscow, Mala, Pruszkow, Warsaw, Lodz, Gdansk, Gdynia, Praha, Ceska Trebova, Salzburg, Anterwerp, Rotterdam, Hamburg, Duisburg, Munich, Mannheim, Milan, Genoa, Copenhagen, Aarhus, Budapest, Istanbul



Overseas Operator

- **Problem**
 - Different sourcing plan and strategic result to different service level from overseas railway operator even from one player
 - Key is cost and budget
 - Different vendor management skill from different platform
 - Track and trace Information is not visuable or EDI linked
 - Network of service provider is not so strong
 - Did not utilize feeder railway network in Europe

Railink in China

Dedicated Team in 4 cities

- Shanghai
- Beijing
- Chongqing
- Changsha

Schedule to Setup

- Wuhan
- Shenzhen

Our Office Location



Railink Oversea

Overseas Network



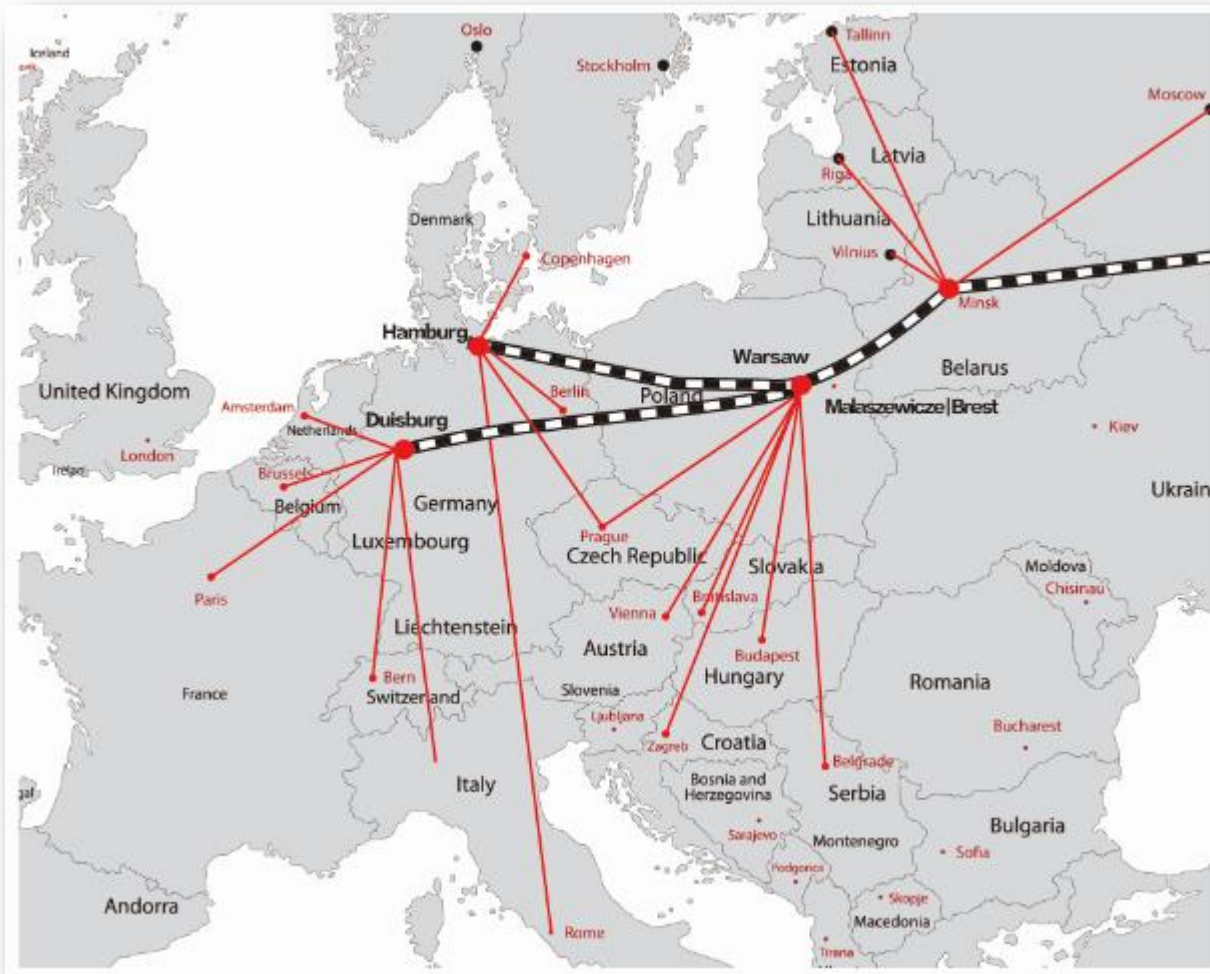
Overseas Offices in

- Rotterdam (EU Headquarter)
- Warsaw

Schedule to Setup New offices in

- Almaty
- Moscow
- Paris
- Hamburg

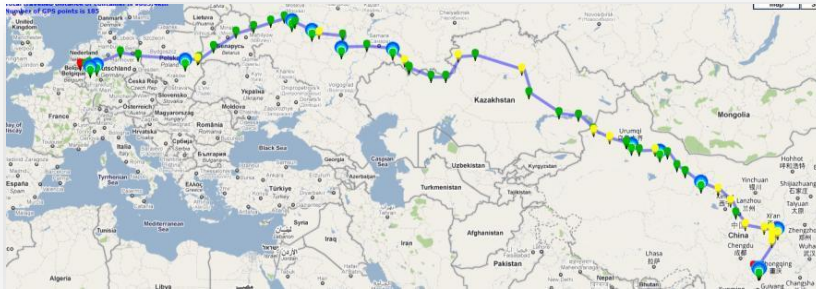
Oversea Operator



- Connecting with China – Europe block train, we can provide the railway service covering the whole Europe territory.
- Oversea operator service for multi- block trains between China and Europe

Security Concept provides Safety and Full Visibility

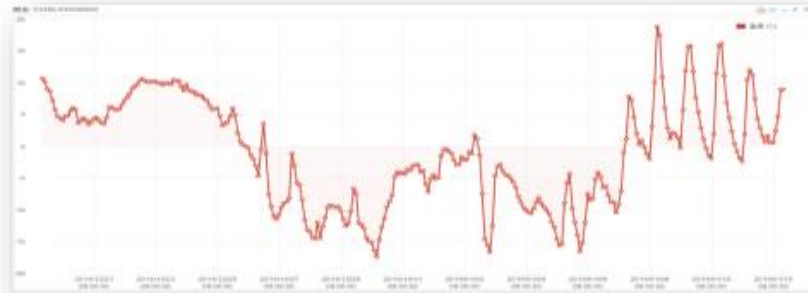
Routing & Milestone



Humidity Record



Temperature Report



G -Force



Monitor in Real-time

- Door Open
- Light
- Humidity
- G - Force
- Routing
- Temperature
- Tilt

Railway Forwarding Booking

Problem

- Fair pricing policy or not
- Space allocation issue
- Customer management skill from different platform
- New service clarification
 - One spot show train
 - Regular train

Thank You!!!



Please contact us:
marketing@railink.com.cn

We help you to

- Optimize your supply chain
- reduce transport and capital cost
- achieve short and reliable lead times
- conserve the environment by using rail

